

kiwi bank It's ours

Key Information Summary

Number 25

For the three months ended 30 September 2007



1. Introductory information

The purpose of this Key Information Summary is to provide customers and potential customers with information about the financial condition of their bank.

Neither the New Zealand Government nor the Reserve Bank of New Zealand guarantees or insures bank deposits.

The information contained in the Key Information Summary is explained in the Reserve Bank publication "Your Bank's Disclosure Statement – What's In It For You?", which can be obtained from the Reserve Bank.

2. Corporate information

Name of Registered Bank: Kiwibank Limited ("Kiwibank")

Ultimate Holding Company: New Zealand Post Limited ("NZP"), which is a New Zealand incorporated company

On 29 November 2001, Kiwibank was registered as a bank under the Reserve Bank of New Zealand Act 1989 and was required to comply with the conditions of registration as laid down by the Reserve Bank of New Zealand from that date onwards.

The Banking Group comprises the Registered Bank and its subsidiaries, Kiwi Insurance Limited, Kiwibank Nominees Limited, New Zealand Home Lending Limited, AMP Home Loans Limited (established 23 March 2007) and The New Zealand Home Loan Company Limited. All of the subsidiaries are 100% owned by Kiwibank apart from The New Zealand Home Loan Company Limited. On July 1 2006 Kiwibank purchased 51% of The New Zealand Home Loan Company Limited and is required to purchase the remaining shares in it by 1 July 2012 (or earlier at the option of either Kiwibank or The New Zealand Home Loan Company Limited).

3. Credit ratings

On 29 November 2001, Standard & Poor's (Australia) Pty Limited granted Kiwibank a credit rating of AA- for long term unsecured obligations payable in New Zealand, in New Zealand dollars. There have been no changes made to the rating in the two years preceding 30 September 2007. On 27 April 2007, this credit rating was reaffirmed as AA- but the outlook was revised from stable to negative. NZP has a credit rating of AA- and has given Kiwibank a deed poll guarantee.

Dollars in thousands

	Unaudited 30/09/07	Unaudited 30/09/06
4. Profitability		
Net profit of the Banking Group after taxation for the three months ended 30 September	\$11,426	\$8,864
Net profit of the Banking Group after taxation for the twelve months ended 30 September expressed as a percentage of the average of total assets	0.7%	0.8%
5. Size		
Total assets of the Banking Group as at 30 September	\$5,670,660	\$3,740,539
Percentage change in total assets of the Banking Group for the year ended 30 September	51.6%	77.7%
6. Capital adequacy		
Total tier one capital of the Banking Group expressed as a percentage of total risk weighted exposures	7.6%	9.4%
Minimum percentage of tier one capital to risk weighted exposures permitted under Kiwibank's conditions of registration	4.0%	4.0%
Capital of the Banking Group expressed as a percentage of total risk weighted exposures	10.7%	9.9%
Minimum percentage of qualifying capital to risk weighted exposures permitted under Kiwibank's conditions of registration	8.0%	8.0%
7. Asset quality		
Total gross impaired assets of the Banking Group	58	27
Total gross impaired assets of the Banking Group expressed as a percentage of total assets	0.0%	0.0%
Total individual provisions of the Banking Group	-	-
Total individual provisions of the Banking Group expressed as a percentage of total gross impaired assets	N/A	N/A

8. Peak credit exposure concentrations

Peak end-of-day credit exposures have been calculated using the Banking Group's tier one capital at the end of the period. The number of individual counterparties, excluding connected persons and OECD governments, where the peak end-of-day aggregate actual credit exposures, net of individual provisions (which were nil), equalled or exceeded 10% of the Banking Group's shareholder's equity for the three months ended 30 September 2007 are:

	Unaudited 3 months ended 30/09/07		Unaudited 3 months ended 30/09/06	
	Non-Bank	Bank	Non-Bank	Bank
10% - 19%	-	4	1	3
20% - 29%	-	2	-	1
30% - 39%	-	-	-	3
40% - 49%	-	1	-	3
70% - 79%	-	1	-	-
80% - 89%	-	1	-	-

9. Peak credit exposures to connected persons

Credit exposure concentrations are disclosed on the basis of actual exposures, and calculated on a gross basis, (net of individual provisions and excluding advances of a capital nature). The Banking Group does not have credit exposures to connected persons other than non-bank connected persons. Peak end-of-day credit exposures to non-bank connected persons have been calculated using the Banking Group's tier one capital at the end of the period. There are no individual provisions against credit exposures to non-bank connected persons as at 30 September 2007 (30 September 2006: \$nil).

Dollars in thousands

	Unaudited 3 months ended 30/09/07	Unaudited 3 months ended 30/09/06
Peak credit exposures to non-bank connected persons during the period	274	280
Peak credit exposures to non-bank connected persons during the period expressed as a percentage of tier one capital	0.1%	0.1%

Kiwibank's conditions of registration require that aggregate credit exposures (of a non-capital nature and net of individual provisions) of the Banking Group to all connected persons do not exceed 70 percent of tier one capital and that, within this limit, aggregate credit exposures (net of individual provisions and gross of set-offs) to non-bank connected persons do not exceed 15 percent of tier one capital. The limits on aggregate credit exposure to connected persons and to non-bank connected persons in the Conditions of Registration have been complied with at all times during the last quarter.

10. Availability of disclosure statements

A copy of Kiwibank's most recent General Short Form Disclosure Statement, containing a copy of the full guarantee contract (from NZP), will be provided:

- immediately at no charge to any person requesting a copy from Kiwibank's Head Office at Level 6, Radio New Zealand House, 155 The Terrace, Wellington, New Zealand, or
- at any branch of Kiwibank at no charge to any person within 5 working days of a request for a copy having been made.

